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## Addendum # 1 New Camera System

Date of Addendum: 1/3/2025

<b>NOTICE TO ALL BIDDERS AND PLANHOLDERS</b>
The Proposal Documents for the above-referenced Project are modified as set forth in this Addendum. The original Proposal Documents and any previously issued addenda remain in full force and effect, except as modified by this Addendum, which is hereby made part of the Proposal Documents. Vendors will take this Addendum into consideration when preparing and submitting a Proposal and shall acknowledge receipt of this Addendum in the space provided in the Proposal Documents.

<b>PROPOSAL SUBMITTAL DEADLINE</b>
The Proposal submittal time has not been changed.

<b>1.0 – QUESTIONS AND ANSWERS</b>
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The following questions and answers are provided as a matter of information to clarify issues raised about the Proposal Documents.

<b>Item</b>	<b>Questions and Answers</b>
1.1	<p>Q. We will need to complete site visits to each location. Please provide information on contact and or process to set this up.</p> <p>A. This will be completed during the pre-proposal meeting.</p>
1.2	<p>Q. Section A 2.a/b- specification does not provide recording retention days or requested frame rates. Please confirm.</p> <p>a. Days of retention requested? <b>60 days at a minimum</b></p> <p>b. Frames per second (FPS) of recording? <b>If we go with a minimum 4-megapixel camera and is about 30 frames per second. This will vary by camera and manufacturer.</b></p> <p>c. Is Motion-Based recording acceptable? <b>Yes, but it may be based on location, for instance a cell holding area may require live only. We need to adjust this as needed.</b></p>
1.3	<p>Q. Section C 2bii-“The successful vendor shall maintain all software support agreements for all installed systems, through the end of the manufacture warranty period.</p> <p>a. Our warranties vary from 3-5 years based on the type of equipment. A specific period for all bidders regardless of warranty may be a better measure. <b>Assume at least a 3-year manufacturer warranty.</b></p> <p>b. Section 2 Cxiii states” all software licenses will be covered by the contractor as part of this contract for a period of 5 years. Please clarify preferred method and confirm that the county shall bear no costs for any software upgrades or patches during the term. At the end of the term the county shall have the most current version of all software provided.</p> <p>A. <b>Include the cost to maintain 5 years up front.</b></p>
1.4	<p>Q. Section C2ci states to “remove and replace all current video management system cable “while Section E 2di notes “include per hour labor rate for any needed wire runs” Please Clarify</p> <p>A. <b>All old wire and cabling will need to be removed, however if a camera must be moved to a different location other than the original location the county would pay based upon the per hour labor rate(s).</b></p>

1.5	<p>Q. Can you supply a list of all existing cameras manufacturer and model? OnSSI provides for an export of a configuration file with this information.</p> <p>A. <b>The county can give access to the ONSSI server to retrieve.</b></p>
1.6	<p>Q. Section C 2civ request solutions for locations that will need remote solutions. Is the intent to provide local recording only or are you requesting remote access to video review?</p> <p>A. <b>The county will need the remote clients to record locally but have the ability to retrieve video via the cloud or via remote connection.</b></p>
1.7	<p>Q. Section C 2xi all locations to have fail over recording- Do we need to provide a separate server for failover</p> <p>A. <b>Yes, we want full redundancy, server and data.</b></p>
1.8	<p>Q. The current site list provides camera counts at each location. Is the proposal based on this number or can we design the systems with cameras based on capability to provide similar or better views.</p> <p>A. <b>Yes, if a better camera is available that will allow us to cut down on the number of cameras currently in place please feel encouraged to present that option.</b></p>
1.9	<p>Q. Security Systems Agency License by the State of MD required?</p> <p>A. <b>No, this license is no longer a requirement.</b></p>
1.10	<p>Q. What brand/model of cameras are currently being used?</p> <p>A. <b>Some HikVision, IC Realtime and several Panasonic's. There may be other brands as well throughout the county buildings, but all are nonproprietary.</b></p>
1.11	<p>Q. Is there an incumbent?</p> <p>A. <b>No.</b></p>
1.12	<p>Q. Is the camera system IP or digital, NVR or DVR headend?</p> <p>A. <b>All IP, on a NVR centralized server. Some local recorders at our remote offices.</b></p>
1.13	<p>Q. How many cameras are needed?</p> <p>A. <b>That would depend on the manufacturer and based on compatibility with the cameras we have.</b></p>
1.14	<p>Q. What video surveillance Manufacturers are considered approved for "basis of design"?</p> <p>A. <b>Any manufacturer in good standing that meets our criteria in RFP.</b></p>
1.15	<p>Q. Is the NDAA compliance for Section 889 (equipment must not be manufactured in China)?</p> <p>A. <b>Correct, and example of non-compliant would be brands such as HikVision</b></p>
1.16	<p>Q. Section III, K.1 the document does not list a specific timeframe for project completion. Please provide project timeframe.</p> <p>A. <b>Three months from the Notice to Proceed date.</b></p>
1.17	<p>Q. Section III, L.1 How will Liquidated Damages requirement apply without specific completion timeframe.</p> <p>A. <b>See above.</b></p>
1.18	<p>Q. Section IV, A.2 – the specifications reference approved hardware and software but there is no approved hardware and software list provided as part of the solicitation. Please provide the approved hardware and software list.</p> <p>A. <b>Non proprietary-all IP cameras</b></p>
1.19	<p>Q. Section IV, A.2.a and b – specifications require encoders to be installed as part of the system. Encoders are only needed for analog system. Does the county require analog cameras to be installed and then encoded to IP?</p> <p>A. <b>No</b></p>
1.20	<p>Q. Section IV, A.2.b – current NVRs are capable of recording hundreds of cameras and using one NVR for a maximum of 24 cameras will significantly increase system costs. Will the county consider using one NVR for more than 24 cameras.</p> <p>A. <b>Yes</b></p>
1.21	<p>Q. Section IV, B.2 Contract Period. Can awarded contractor request price escalation in the event of Manufacturer price increases during the Contract Period?</p> <p>A. <b>No, pricing listed with the Successful Vendor's proposal will remain the same throughout the completion of the project. The only price increases to the contract will be through County approved Change Orders.</b></p>
1.22	<p>Q. Section IV, C.1 "comprehensive, scalable, and user-friendly solution" is a very subjective criteria without providing any detailed specifications each contractor's solutions must meet. How will the county subjectively evaluate each proposed solution?</p> <p>A. <b>Evaluation criteria is listed under Section V of the Proposal Documents.</b></p>

1.23	<p>Q. Section IV, C.2.a “<i>Design a comprehensive surveillance system, including the placement of cameras and necessary infrastructure.</i>” Does not provide any quantifiable parameters to determine if the solution offered by each contractor meets the county’s requirements as well as objectively comparing each proposed solution. The only way for the county to ensure objectivity in the proposal evaluation process is to identify all camera locations and provide detailed camera specifications for each camera location.</p> <p>A. <b>The county will evaluate each proposal based upon the criteria listed in the RFP.</b></p>
1.24	<p>Q. Section IV, C.2.b does not include any hardware or software requirements beyond “<i>Provide, install, and configure all the hardware (cameras, servers, network switches) and software required to support the camera system.</i>” To ensure any proposed solutions meet the country’s needs, the county should provide detailed hardware and software requirements covering all required features and capabilities related to the operation, management, monitoring, and administration of the system as well as all cybersecurity and integration with all county IT systems requirements.</p> <p>A. <b>The county is open to different options based upon the responses that are received.</b></p>
1.25	<p>Q. Section IV, C.2.c.i do not provide any cable specifications such as cable category and brand, method of termination, testing, and certification to ensure all contractors propose the same complete type of infrastructure solution.</p> <p>A. <b>Bixby standards, CAT6</b></p>
1.26	<p>Q. Section IV, C.2.c.v mentions the basis of design manufacturers or approved equal but does not provide any basis of design make and model. As written pretty much any current camera on the market meets this requirement.</p> <p>A. <b>The county is looking for different options and will select the option that provides the county with the best overall value.</b></p>
1.27	<p>Q. Section IV, C.2.c.x Please clarify the meaning of “dump video back” does that mean, replicating recorded video to a server at the main head end(keeping one copy at the remote site and one copy at the main headend) or transferring the video from the remote site to main headend(keeping recording short term on the remote site while keeping recording long term at the main headend)?</p> <p>A. <b>Ability to export.</b></p>
1.28	<p>Q. Section IV, C.2.c.xi – please provide detailed specifications for the failover recording functionality requested to ensure each contractor’s solution can meet it.</p> <p>A. <b>Different solutions may require different methods of failover.</b></p>
1.29	<p>Q. Section IV, C.2.c.xiii – does that mean that all software should include 5-year licenses?</p> <p>A. <b>Depends on manufacturer.</b></p>
1.30	<p>Q. Section IV, C.2.c.xxi – does that mean that a VMS manufacturer’s trainer must be on site to perform the training or a contractor’s technician or engineer who is factory certified can perform the training.</p> <p>A. <b>The county would accept training from technicians or engineers who are factory certified.</b></p>
1.31	<p>Q. Section IV, C.2.c.xx – does that mean only on training at the of the project or there will be training required for each site?</p> <p>A. <b>No</b></p>
1.32	<p>Q. Section IV, C.2.c.xxi – please specify the minimum hours of training to be included as part of the proposal to ensure all contractors bid the same amount of training.</p> <p>A. <b>This cannot be determined until a solution has been selected. If the county selects a solution we are familiar with it may require less hours of training than something we are unfamiliar with.</b></p>
1.33	<p>Q. Section IV, C.2.d – please provide detailed specifications for each required integration to ensure VMS can meet all requirements.</p> <p>A. <b>This depends on what the contractor recommends.</b></p>
1.34	<p>Q. Section IV, C.2.e – this seems a redundant requirement to Section IV, C.2.c.xx, Section IV, C.2.c.xxi and Section IV, C.2.c.xxii. if not, please clarify what training and the minimum number of hours to be included.</p> <p>A. <b>This depends on the solution that is selected.</b></p>
1.35	<p>Q. Section IV, C.2.f – Per Section IV, C.2.c.xv the RFP requires one year warranty. Please clarify the optional maintenance period start and end such as 3 and 5 years after the end of the original 1-year warranty or 3 and 5 years from project completion(2 and 4 year extension of original warranty)</p> <p>A. <b>From project completion.</b></p>
1.36	<p>Q. To be able to perform effective and efficient surveys during the pre-bid site visits, can the county provide floor plans for each building with existing camera locations?</p> <p>A. <b>Yes, if available</b></p>

END OF ADDENDUM